

Απρίλιος 2017

Νέες επιχειρηματικές προτάσεις συνεργασίας

Το Ευρωπαϊκό Κέντρο Επιχειρηματικής Στήριξης Κύπρου, σας ενημερώνει για νέες επιχειρηματικές προτάσεις που έχουν δημοσιευθεί στην βάση δεδομένων του Δικτύου Enterprise Europe Network (EEN).

Στόχος μας είναι να σας βοηθήσουμε να βρείτε αξιόπιστους συνεργάτες και να αξιοποιήσετε τις καλύτερες ευκαιρίες που προσφέρονται στο εξωτερικό.

Οι ενδιαφερόμενοι καλούνται να επικοινωνήσουν με το ΚΕΒΕ, ως μέλος του Δικτύου EEN, στα τηλέφωνα 22889752/69/49 ή μέσω e-mail stalo@ccci.org.cy, maria@ccci.org.cy.

Παραμένοντας στη διάθεσή σας.

Με εκτίμηση

Στάλω Δημοσθένους
Ανώτερη Λειτουργός
Τμήμα Εκπαίδευσης & Ευρωπαϊκών Προγραμμάτων
Ευρωπαϊκό Κέντρο Επιχειρηματικής Στήριξης Κύπρου
Enterprise Europe Network



Business Profile ID	Short Description / Kind of Cooperation
BOUK20160119001	UK brand manufacturer of food supplements for pets and horses has developed premium, evidence based products aimed at joint health, digestive health and skin and coat health to improve the lives of owners and their pets. It is looking for distributors in Europe.
BRSE20160901001	Swedish company with their own manufacturing of mineral make-up and an online e-shop for these products is looking for a business partner able to manufacture natural cosmetics under private label. The Swedish company is interested in manufacturing agreement or licence agreement.
BRPL20170110001	The Polish private company is looking for suppliers of nuts and dried fruits. The company is looking for direct producers from Europe who would like to start long term partnerships under distribution services agreement.
BOUK20160128001	UK popcorn manufacturer seeks distributors across Europe to sell their innovative products into supermarkets delicatessen and food specialised stores.
BOUK20160915003	A UK manufacturer is looking for distributors for their patented multi-child car seat designed to fit virtually every car with a back seat. They are the only multi-child car seats in the world and are available as options of 3 or 4 with the company producing a total of 7 different seats in the entire range. The seats encompass the entire duration that a child will need a seat whilst also having been subject to stringent testing in order to create the seats to the highest standard.
BOGR20151224001	A Greek company specialized in the design and manufacture of moulds for any injection plastic products and in packaging and irrigation products is offering its services as subcontractor to partners in France, Belgium, Cyprus, Israel and Guatemala.



Business Profile ID	Short Description / Kind of Cooperation
BOGR20161021002	A Greek company, which is active in manufacturing of frozen bakery goods and sugar confectionery, such as pies, pizzas, donuts, and puff pastries, is looking for distributors. The company wishes to expand to new markets and to sign a long-term agreement with an experienced distributor with proven experience and large commercial network.
BRIT20161219001	Italian cultural association promoting marketing strategies to local companies in a peripheral rural area, is looking for similar foreign associations to start a joint-venture to carry out territorial marketing projects. The ideal partner should be a non-profit association supporting business developments in other EU rural or touristic areas.
BRPL20150119001	A Polish wholesaler and distributor of raw materials and equipment for bakery, confectionery, ice-cream industry and gastronomic institutions in Poland and abroad offers wholesale distribution services to producers of bakery and confectionery ingredients.
BRAT20170214001	Austrian fashion label, that designs and internationally sells unique, handmade fashion bags out of industrial PVC and tarpaulin leftovers, is looking for bag manufacturers based in Europe. The company seeks a partner, experienced in manufacturing bags and accessories and able to process upcycled PVC into high-quality bags under a manufacturing agreement.
BOUK20170120001	A fast growing UK SME has developed a range of gourmet instant cup noodle products and is seeking distributors. The noodles are healthier and gluten free than current on the market products. Of particular interest are the Asian and Western and Northern Europe markets.

Business Profile ID	Short Description / Kind of Cooperation
BOFR20170118002	This French company is a producer of organic fruits beverages, ciders, beers and original tastes sodas. The company is looking for distributors in Europe.
BOPL20150514001	A Polish company is specialized in the production of bags and accessories for transporting and storing firewood, useful also for garden work. The company would like to find new clients for their products in other countries; therefore they are looking for a trade intermediary service. The company is willing to sign a commercial agency agreement or a distribution of services agreement.
BOGR20161201002	A Greek company specialized in the farming, processing and marketing of various agricultural products (pomegranates, apples, table grapes, apricots, mandarins etc.), is looking for distributors in Europe. More specifically, the company wishes to promote mainly pomegranate fruit and arils abroad.
BRRO20161205002	A Romanian company specialized in retail selling, distribution and import of products including school and office supplies, stationery, toys and educational items, tea gift boxes, is looking for foreign distributors. Its offer also includes both luxury brand products and gift sets for special occasions.
BRIT20170127001	An Italian company is looking for a European partner specialized in healthcare logistics and interested in the Italian market under a services agreement. Companies should already deliver services to public or private hospitals or healthcare structures, in particular, expertise in hospital warehouse management and biological samples handling and logistic is required.
BRPL20170124001	A Polish private company is looking for professional products for nail painting and nail nutrition. For example: gel and hybrid nail polish and nail conditioner. The company is looking for direct producers from Europe who would like to start long term partnerships under a distribution services agreement.

Business Profile ID	Short Description / Kind of Cooperation
BRUK20170220001	UK company with a small range of handmade natural, organic, vegan beauty products suitable for skin and hair seeks partners able to formulate high end products under private label manufacturing agreement.
BRCZ20170302001	<p>A Czech company specialized in import and distribution services of medical materials, devices and aids, with good knowledge of the local social sector market, offers itself as a distributor in this area.</p> <p>The company is looking for manufacturers or suppliers of aromatic air purifiers, disinfection products and medical consumables, preferably from Central-Eastern European countries.</p>
BRFR20150427001	A French company, specialized in creation and distribution of tailor-made welcome products and guest supplies for hotels and tourism industries particularly within the niche market of children and families, is looking for a manufacturer which can produce soft toys with small textile clothes and which can also print on the items dedicated messages.
BOSK20160406001	An experienced Slovak producer of facilities necessary for waste water management is looking for foreign distributors. Its wide range of water products is mainly used in the treatment of wastewater from houses, villages, towns and industrial and other plants. The production program of the company includes wastewater treatment plants, reservoirs, septic tanks, grease traps, oil separators as well as water shafts and plastic atypical items.
BOSK20150911001	A Slovak pharmaceutical company specialized in the development and production of generic ophthalmologic products is looking for distributors, marketing partners and agents to represent and sell its products abroad.



Business Profile ID	Short Description / Kind of Cooperation
BOSK20160506001	A Slovak company is active in the production and trade of healthy nutrition supplements for athletes and people practicing a healthy lifestyle. The company's product portfolio consists of more than 70 sport nutrition supplements. The company is looking for distributors with at least seven years of experience.
BRGE20170208001	A Georgian company provides fast and reliable distribution of drugs, pharmaceuticals and medical supplies to drug stores, hospitals and other medical organizations in Georgia. In the short time of its operation (less than 5 years), it has built up a significant network, serving 200 Georgian pharmaceutical companies and reliable producers from other markets (USA, UK, Germany, France, Poland, Lithuania, Estonia etc.). The company is offering a distribution services agreement for the Georgian market to pharmaceutical manufacturers or suppliers. Also services are offered in the pharmaceutical sector, such as registration, marketing/sales, analysis and market research, pharmacovigilance and supply chain management.
BRSR20170307001	A Singaporean beverage distributor with many existing local clients is seeking manufacturers of alcoholic and non-alcoholic beverages. The company is able to assist the supplying European company, whom may lack the necessary knowledge/expertise to expand their products and to establish a customer base in Singapore or in South East Asia region. The company would like to request a distribution services agreement.
BRPL20150921001	One of Poland's top toy distributors has been operating on the market since 1997. From the very beginning the company was active on East European markets e.g. in Poland, Hungary, Czech Republic and Slovakia. The company is looking for an idea of innovative toy that after adjustment to market requirements can be launched into the market under license agreement. The most important thing is that the idea should be catchy for children as well as for adults.

Business Profile ID	Short Description / Kind of Cooperation
BRPL20170220002	A Polish private international trade company is looking for suppliers of canned, frozen, dried fruits and vegetables and more. The company is looking for direct producers, who would like to start long term partnerships under distribution services agreement.
BRAM20160312001	An Armenian company is one of the biggest importers of food in the country. In particular, the company imports frozen meat (beef, pork, poultry and fish) and grocery products (oils, peanut, condensed milk, coffee, etc.). The company is looking for distribution agreement with producers of frozen meat and grocery products.
BOPL20170112001	Polish company of designing and manufacturing clothes for children is looking for distributors and trade agent to sell their clothing collection in the European Union. The company does not have a preference as to the size of the partner sought.
BOFI20160329001	A Finnish software company providing management systems for education is looking for distributors. The company's educational systems can be delivered as a Service as a Software (SaaS) or on-premise.
BOUK20170127001	A British wholesaler of food products specializing in local and artisan products is looking for distributors interested in stocking and selling food and drink from Great Britain.
BOPL20160630006	A company from south west Poland is operating in the organic food branch and offering organic, natural and high quality products like packed Chia seeds, amaranth, Canihua, sesame seed snacks, packed quinoa, BIO coconut oils, BIO pastas, groats, flour. All the products have BIO certificates and their portofolio is constantly expanding. The company is looking for a cooperatoer to establish a long term distribution agreement in order to export its products and expand international coverage.