

Our Ref. 5.3.28

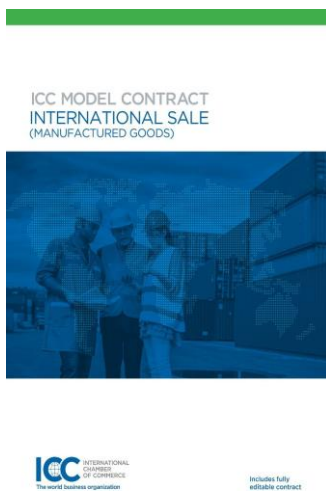
Nicosia, March 2020

TO: All Interested Parties
FROM: Secretary General
SUBJECT: ICC PUBLICATIONS

Sir(s),

We would like to inform you that the following publications of the International Chamber of Commerce are available. The publications are a unique in their kind and are a valuable aid to a wide spectrum of businesspeople. The following publications are:

1. [ICC MODEL CONTRACT I INTERNATIONAL SALE \(MANUFACTURED GOODS\) Publ. No. 811E \(2020 Edition\)](#)



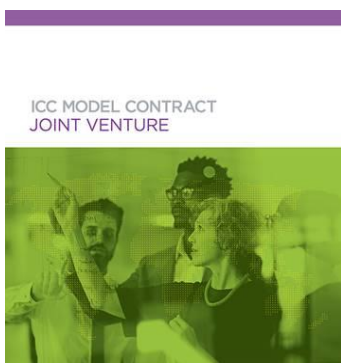
An International business transaction requires a precise and detailed underlying contract. However, it can be expensive and time-consuming to draft such a contract oneself. The International Chamber of Commerce (ICC), the world business organization, has responded to the market's need for a reliable and equitable model with the ICC Model International Sale Contract, which provides a solution in presenting a set of clear and concise standard contractual conditions for the most basic international trade agreement.

Although this Model is denominated a "sale" contract, it is equally appropriate for use of buyers as it balances the interests of exporters (sellers) and importers (buyers). It may thus also be used for a so-called "purchase" agreement.

The model contract is divided into two parts: Specific Conditions, which allow the parties to use the Model directly by filling in the blanks in the form; and General Conditions, which provide a platform of standard legal terms and thus a reference tool for contract drafting or negotiation. These General Conditions may be used together with the Specific Conditions, or independently.

This valuable publication costs €80.

1. [ICC MODEL CONTRACT: JOINT VENTURE \(ICC Publ. No. 780\) 2018 edition](#)



In complex transactions, international as well as national co-operation between companies require solid and balanced terms and conditions. ICC has prepared this Joint Venture Model Contract for use by small, medium-sized or large companies in order to provide them with a unique, balanced platform that is fair to all parties.

The model allows for a solid decision-making process, a clear allocation of participation and provision of resources, the need for swift and effective dispute resolution, and the need for complete and informed allocation of risks.

This publication includes a USB key which contains the full text of the model and its annexes, permitting you to easily adapt the contract to your specific case. If parties have no need to draw up a special contract of their own, they can use the entire model.

This new model was prepared by the Commission on Commercial Law and Practice of the International Chamber of Commerce.

The price of this valuable publication is estimated at €75.

Take advantage of this unique opportunity that is offered to you now and place your order, simply by filling out the attached form and sending it, together with your remittance, to the Cyprus Chamber of Commerce and Industry, c/o ICC Publications, P.O.Box 21455, 1509 Nicosia, at your earliest convenience.

For more information on the above mentioned publication but also more generally on the rich series of ICC publications, please contact the Cyprus National Committee of the ICC at the Cyprus Chamber of Commerce and Industry, tel. 22889840.

Sincerely,
Lia Riris
Senior Officer
/GV

Cyprus National Committee

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**ICC PUBLICATIONS –
ORDER FORM**

**To: The Cyprus Chamber of Commerce and Industry
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Please send me the following ICC publication:

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