



12 Δεκεμβρίου, 2022

Επιχειρηματικές Ευκαιρίες από Ιταλία

Θα θέλαμε να σας πληροφορήσουμε για τις επιχειρηματικές ευκαιρίες από Ιταλία στους πιο κάτω τομείς:

- **Αγροδιατροφικό τομέα**
- **Εστίαση**
- **Οικιακό Εξοπλισμό**

Οι επιχειρηματικές ευκαιρίες επισυνάπτονται πιο κάτω. Για εκδήλωση ενδιαφέροντος πατήστε [ΕΔΩ](#).

Με εκτίμηση,

Μαρία Κλόκκαρη
Λειτουργός ΚΕΒΕ
Τμήμα Ευρωπαϊκών Θεμάτων και Προγραμμάτων
Enterprise Europe Network Κύπρου

12 December 2022

Business Opportunities from Italy

We would like to inform you about the Business Opportunities from Italy to the following sectors:

- **Agrifood**
- **HORECA**
- **Household Equipment**

Business opportunities are attached below. To express your interest, click [HERE](#).

Kind regards,

Maria Klokari
Officer – Department of European Affairs & Programmes
Enterprise Europe Network Cyprus

Company in Southern Italy specialized in the production and transformation of vegetables is looking for distribution agreements.

Summary

Profile type	Company's country	POD reference
Business Offer	Italy	BOIT20220614019
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement	• World
Contact Person	Term of validity	Last update
simone SPARANO	6 Dec 2022 6 Dec 2023	6 Dec 2022

General Information

Short summary

A leading Italian company founded in 1968 specialized in vegetable preserves offers a wide range of canned and glass products (vegetables, sauces and condiments, pesto, natural vegetables, olives, anchovies, pickles and sweet and sour, legumes and cereals). The company seeks distribution agreements.

Full description

The company is located in Campania Region and it is a leader in the production of preserved food on the national market, it transforms high quality products to preserve all the organoleptic qualities to guarantee the consumer respect for the flavours and recipes of typical Italian cuisine. They serve retail as well as Ho.Re.Ca channel. Certified organic products are also offered.

A variegated line of ready-made sauces based on tomato, pesto and other combinations of vegetables is offered, including the classics of national and regional cuisine.

The range also includes canned legumes, vegetables and cereals, natural preserved or seasoned.

The Company pays attention to high quality standard in processes and services, careful selection of raw materials, constant search for new products and innovative processing methods, technologically advanced production systems, assistance and dedication to customers.

The type of partnership considered is distribution agreement.

Advantages and innovations

Maximum safety is guaranteed by using high technology, mechanization of the plants, carefully selected raw materials and high standards production.

They are also guaranteeing certifications as: BRC, IFS. BS OHSAS 18001:07; IT BIO 006

Technical specification or expertise sought

Stage of development

Already on the market

IPR Status

No IPR applied

Sustainable Development goals

- **Goal 3: Good Health and Well-being**
- **Goal 8: Decent Work and Economic Growth**
- **Goal 17: Partnerships to achieve the Goal**

Partner Sought

Expected role of the partner

Distributors, importers and agro-food operators interested in distributing the products in their own countries
Distribution agreement

Type of partnership

Commercial agreement

Type and size of the partner

- **SME 11-49**

Dissemination

Technology keywords

Market keywords

- **07003002 - Health food**
- **007003005 - General food products**

Targeted countries

- **World**

Sector groups involved

An innovative Italian producer of compact professional pizza ovens is looking for distributors and agents.

Summary

Profile type	Company's country	POD reference
Business Offer	Italy	BOIT20220909009
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement	
Contact Person	Term of validity	Last update
simone SPARANO	9 Sep 2022 9 Sep 2023	9 Sep 2022

General Information

Short summary

An Italian manufacturer of ovens offers the international market an innovative, compact and transportable pizza oven that preserves all the characteristics of the best professional ovens. The company is looking for distributors in Europe and third countries.

Full description

Entirely Made in Italy, the oven allows anyone to prepare a superior quality Neapolitan pizza. The company has managed to build the smallest oven in its category that reaches up to 500 degrees - essential for obtaining an excellent pizza and for baking all similar products such as pan pizzas, focaccia, pizza in shovel, bread, etc. The oven is compact in size, easy to move but with a professional performance tool suitable for perfect pizza cooking. Designed and built in Italy by expert technicians using cutting edge technology and certified materials and is the smallest oven in its category. The exclusive and original electric resistance mounted in the upper part of the cooking chamber is able to develop the heat in a uniform and constant way allowing it to reach the temperature of 500 ° C (932 ° F) in about 30 minutes. The oven is "portable" offers superior performance and guarantees you to cook a Neapolitan Pizza in just 60 seconds. The compact and transportable pizza oven, small, but professional, is characterized by a design that allows it to be used in restaurants, snacks and at home. Perfectly integrated in a professional kitchen but also Ideal for catering and home cooks, food trucks and restaurants with reduced spaces.

Advantages and innovations

It is an oven that does not require installation and has excellent performance for cooking pizzas and baking bread. The technical and exclusive characteristics of the electrical resistance mounted in the upper part of the cooking chamber is able to develop the heat in a uniform and constant way thus allowing to reach the temperature of 500 °C (932 °F) in about 30 minutes.

It is a professional oven for restaurants, but also for domestic use.

The oven thanks to its size, materials and technology used offers professionals a great saving of energy.

Technical specification or expertise sought

Stage of development

Already on the market

IPR Status

No IPR applied

Sustainable Development goals

• **Not relevant**

Partner Sought

Expected role of the partner

the partner must help the company distribute the product to its markets.

Type of partnership

Commercial agreement

Type and size of the partner

• **SME <=10**

Dissemination

Technology keywords

Market keywords

• **08005 - Other Industrial Products (not elsewhere classified)**

Targeted countries

Sector groups involved

Italian distributor of accessories and spare parts for household appliances and "do-it-yourself" (DIY) is looking for international partners for distribution agreements

Summary

Profile type	Company's country	POD reference
Business Offer	Italy	BOIT20221206006
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement	• World
Contact Person	Term of validity	Last update
simone SPARANO	6 Dec 2022 6 Dec 2023	6 Dec 2022

General Information

Short summary

An Italian SME who supplies accessories and spare parts for household appliances and "do-it-yourself" DIY sector products is willing to engage in transnational cooperation and is looking for partners who are willing to sell, distribute and promote the company's products.

Full description

The Italian SME has a successful history in the household appliance and DIY sector. The company is now willing to widen its market and start transnational cooperations. The company's main products are spare parts for white goods such as ovens, cookers, washing machines, dryers, etc., but also "do-it-yourself" (DIY) products such as synthetic turf, agricultural plastic mulch, mosquito nets, outdoor products etc. The company is looking for partners who are active in dealing with equipment and wholesale supplies in the household appliance and DIY sector, in order to expand its market and start transnational cooperation. The partner's role is to sell, promote and distribute the Italian SME's products.

Advantages and innovations

The company can guarantee:

- high quality certified products
- rapid distribution chain
- competitive prices - good value for money
- very extensive product catalogue
- constantly growing product portfolio

Technical specification or expertise sought

Stage of development

Already on the market

IPR Status

Sustainable Development goals

• **Goal 3: Good Health and Well-being**

Partner Sought

Expected role of the partner

the company is looking for partners who are willing to sell, distribute and promote the products.

Type of partnership

Commercial agreement

Type and size of the partner

• **SME 11-49**

Dissemination

Technology keywords

Market keywords

• **007001006 - TVs, radio, stereo equipment and consumer electronics**

Targeted countries

• **World**

Sector groups involved